



**SENTURUS**

# **KPIs from Multiple Sources, in Minutes**

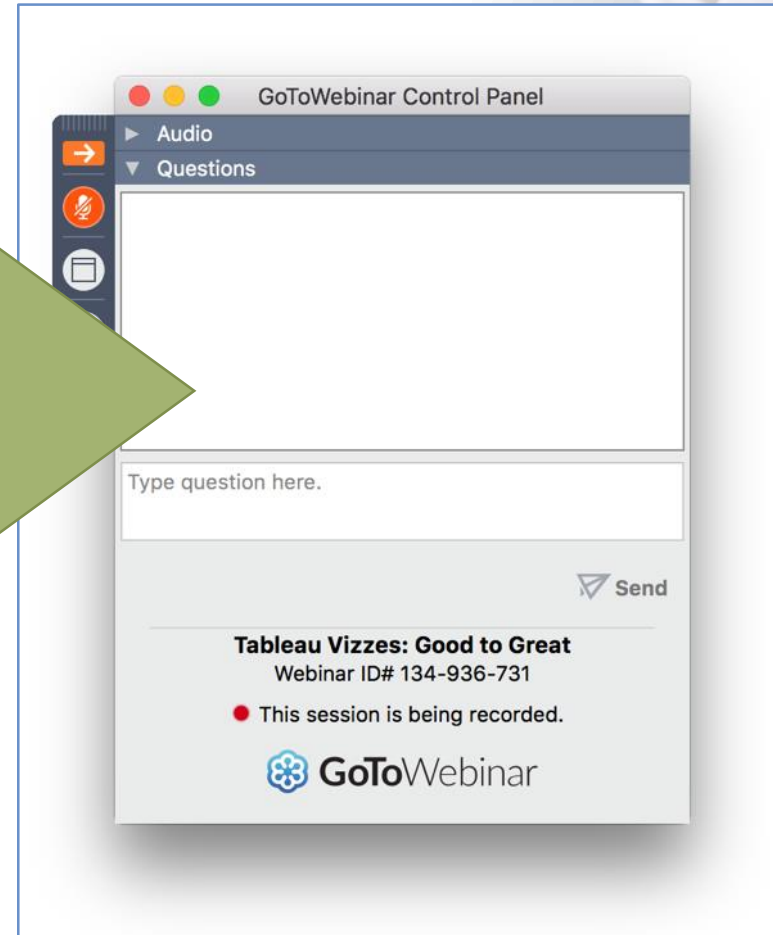


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### Topics


- Analytics Connector
- Cross Vendor Comparisons
- Dashboards Reporting & Visualizations
- Data & Cloud Architecture
- Data Prep & Modeling
- Deployments & Performance Optimization
- IBM Analytics & Cognos
- Microsoft Azure & Power BI
- Security, governance & administration
- Snowflake
- Tableau




**Webinar**  
**6 Ways to Publish & Share Tableau Dashboards**  
How-to demo and discussion of pros, cons and considerations




**Webinar**  
**How to Successfully Implement Self-Service Analytics**  
Agile, governed self-service BI with a focus on Cognos analytics




**Webinar**  
**Creating a Power BI Report Your Boss Can Navigate**  
How to design a user-friendly nav experience



**Webinar**  
**Power BI Report Builder & Paginated Reports**  
Creating pixel-perfect reports for printing and PDF



**Webinar**  
**Using Python with Power BI**  
Learn the basics, including the software and plotting libraries



**Webinar**  
**Streamline Cognos Migrations and Consolidations**  
Automatically decode Cognos content and reduce migration time by 90%

# Agenda

Introductions

Challenges to accessing timely insights

Incorta's unified platform

Demo

Senturus overview and additional resources

Q&A



# Introductions



**Michael Weinbauer**

Senior Sales Engineer  
Incorta



**Steve Reed Pittman**

Director  
Enterprise Architecture and Engineering  
Senturus, Inc.

# Poll #1

What are your core systems of record (ERP/CRM)?

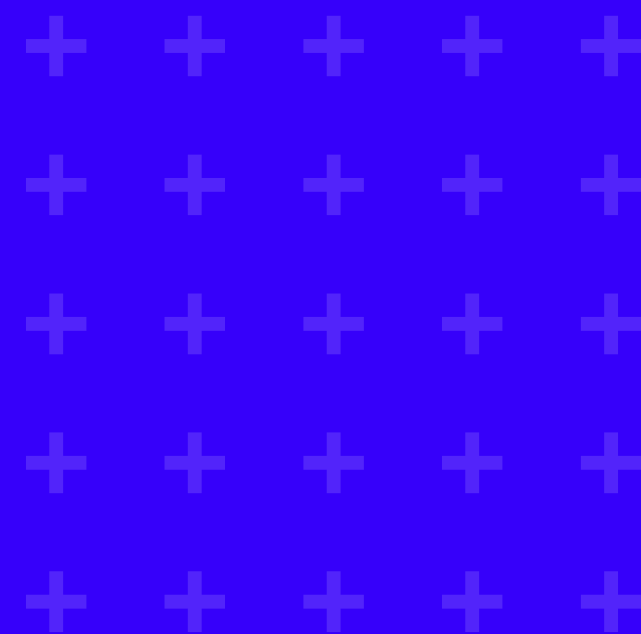
- Oracle
- NetSuite
- SAP
- Salesforce
- Other

# Poll #2

What are the biggest challenges in your existing analytics environment? (Select all that apply)

- Time to insights (long ETL pipelines, backlogs)
- Difficulty responding to changes (new questions, fields)
- Inability to drill from high-level KPIs to granular details
- Lack of self-service
- Other

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# Real-time analytics on raw business data



# Does this sound familiar?

Do you need to...



**Make data-driven decisions NOW**

(while they are still relevant)

**Connect ALL our data for a complete view**

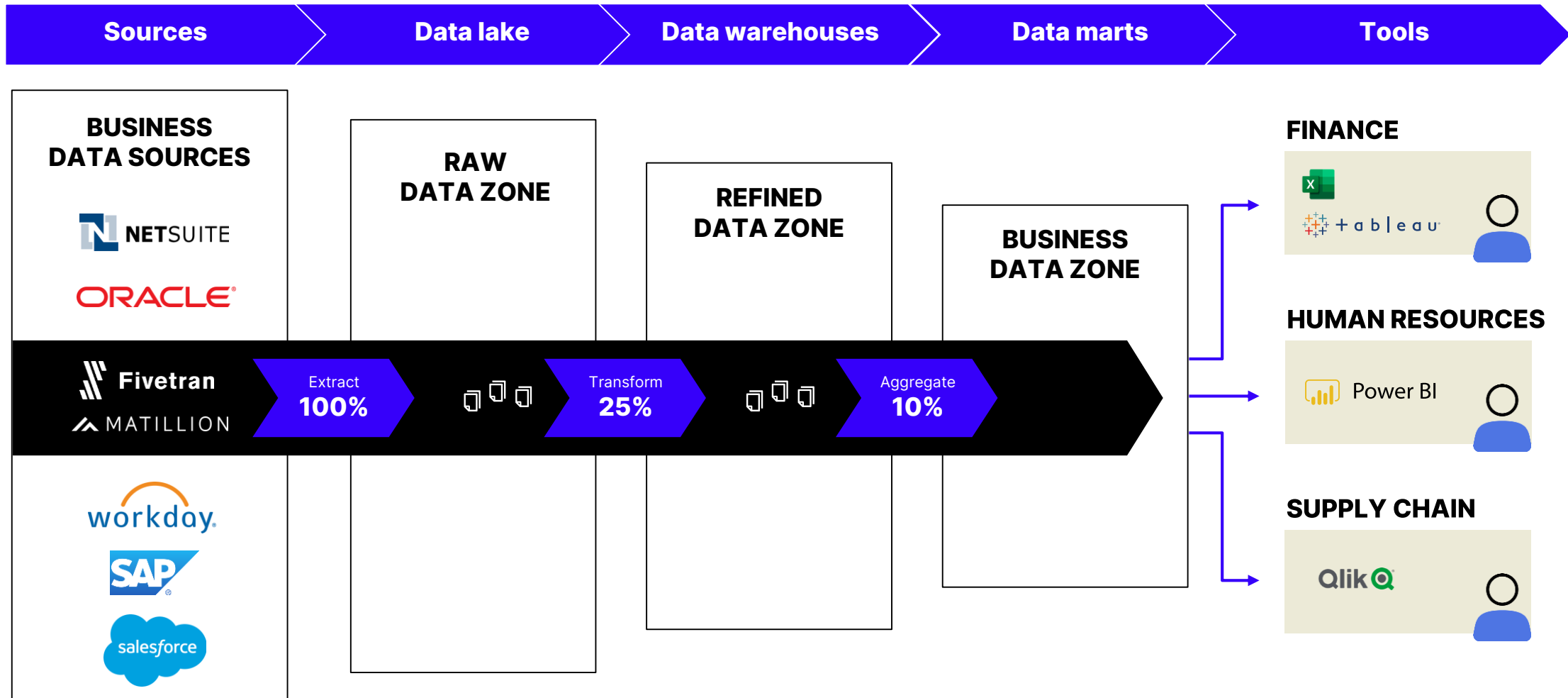
(then drill down to the details)

**Reduce the burden of analytics on IT**

(by empowering business users)

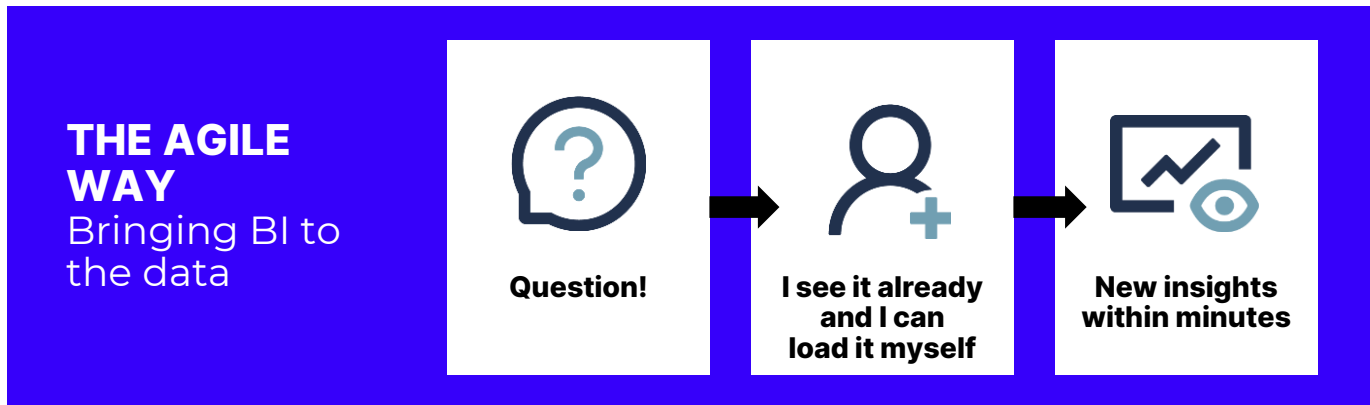
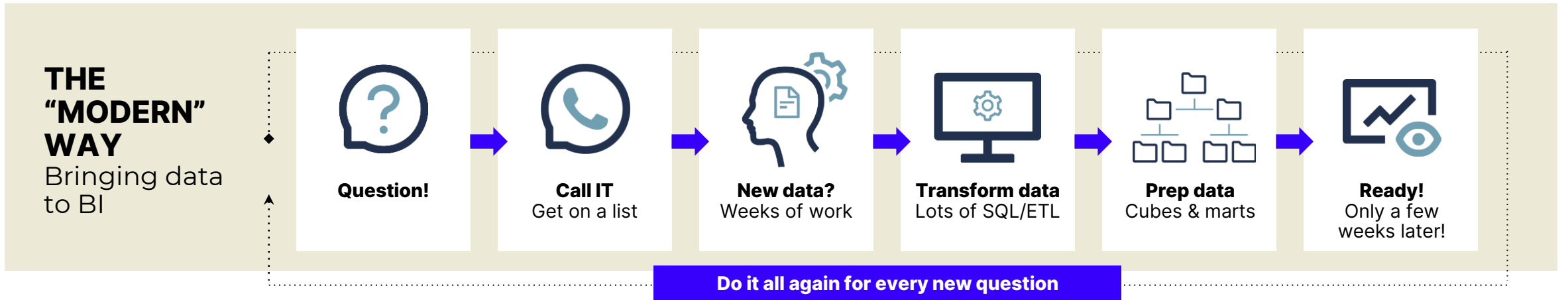
# “Modern” data architecture

A complex and inflexible nightmare that limits insights from perishable data



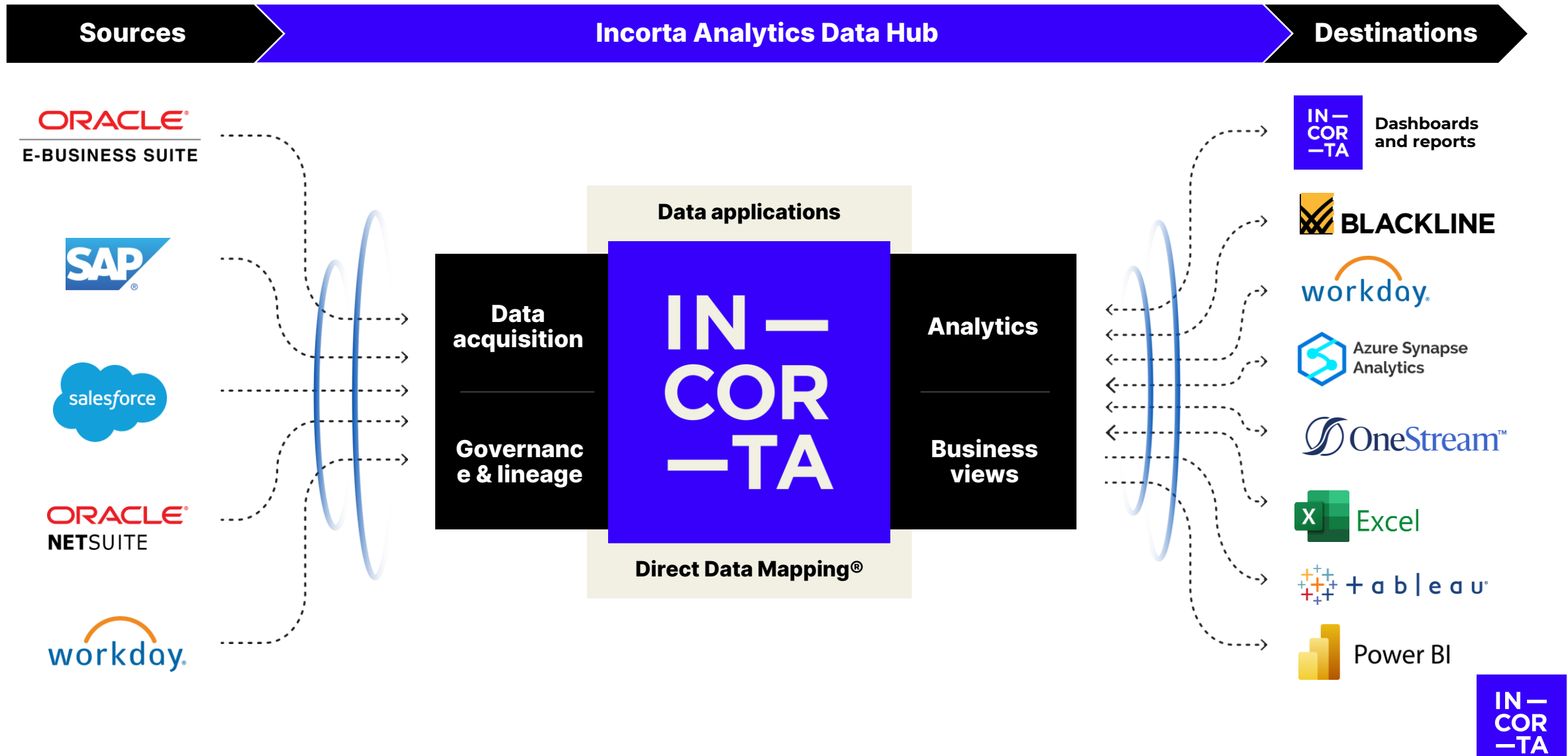
# Incorta's vision → transforming businesses

With a uniquely agile approach to delivering 100% of your data for analytics



# Real-time operational analytics on raw data

All of your ERP & CRM data — 100s of joins — one analytics data hub



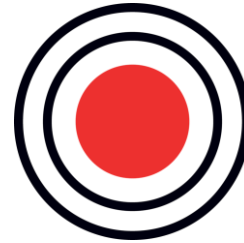
# Incorta's unique approach has multiple benefits

Not achievable with traditional data pipelines



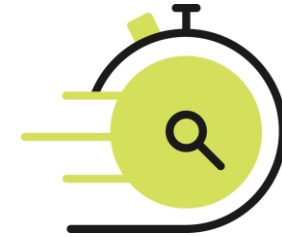
## Unrivaled data access

Run analytics directly on raw business application data that's 100% identical to the source



## Trusted data accuracy

Maintain control over the governance, access and lineage of data that's verifiable down to transaction-level details

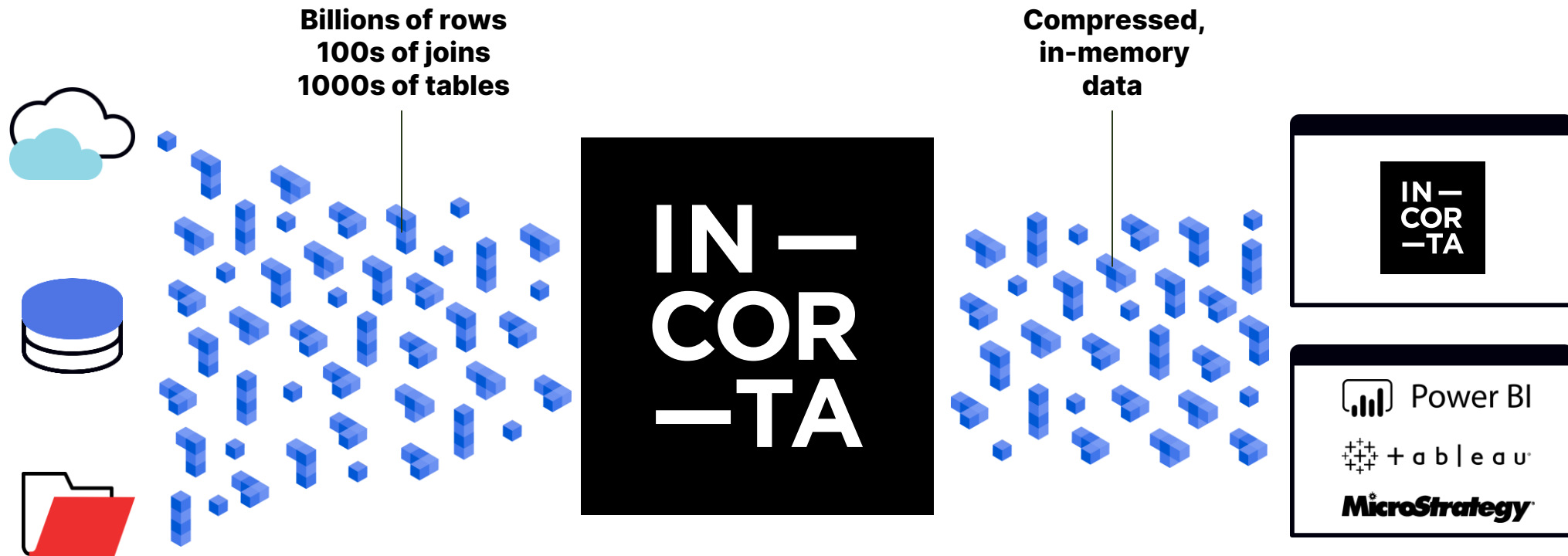


## Unimaginably fast time-to-insights

Deliver the latest data in minutes, quickly join additional data sources and empower users with sub-second queries.

# Direct data mapping – maps data direct to the source

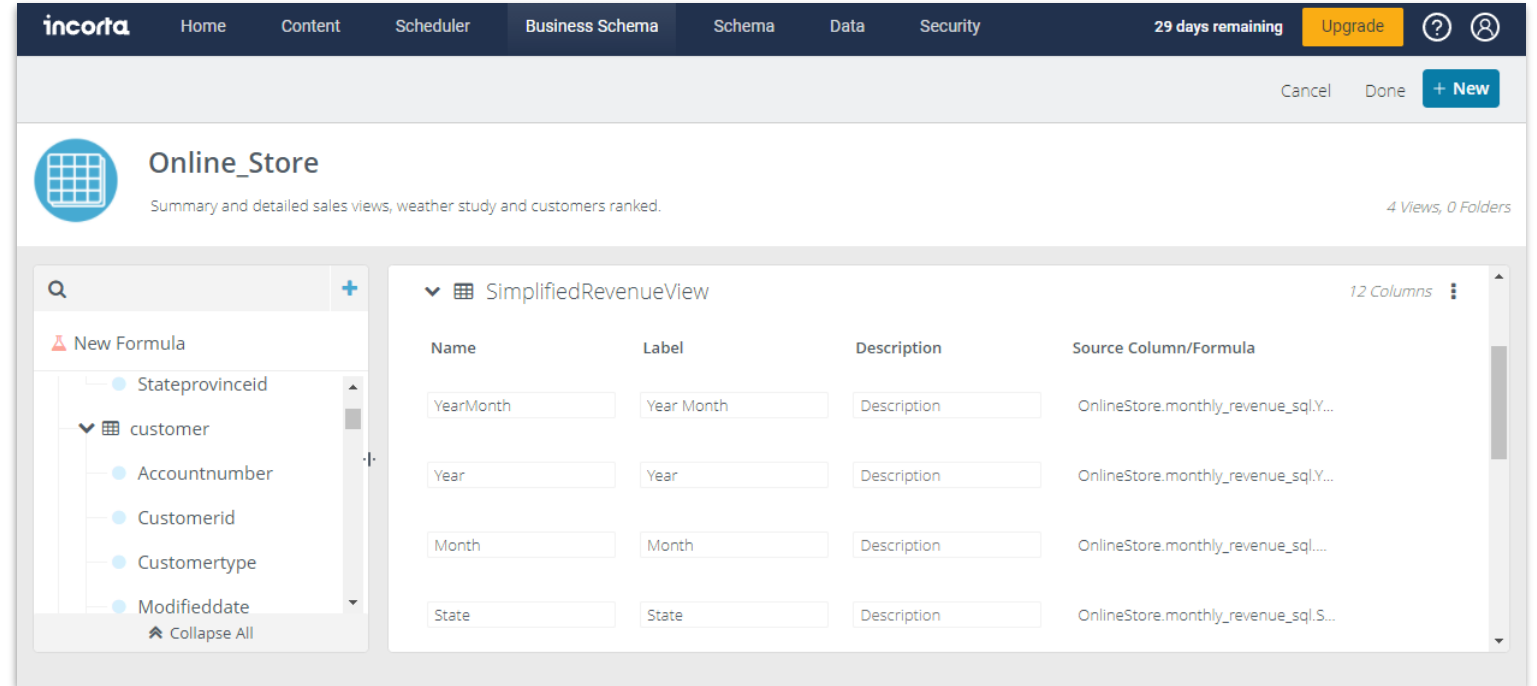
Eliminate data pre-aggregation, modeling, and transformation



- **Parallel data loading** – Full and incremental data loading without data transformation for near real-time reporting
- **Enriched metadata map** – Every point of data is aware of how it relates to every other point of data
- **Smart query routing** – Automatically recognizes join path(s) — no need to plan the query at runtime

# Self-service semantic layer empowers business users

- Create business-friendly views of data based on physical schemas
- Tailor for specific reporting or analysis requirements
- Avoid unnecessary data copies
- Ensure that analysts are working with the latest data
- Maintain data governance controls



The screenshot displays the incorta Business Schema interface. The top navigation bar includes 'Home', 'Content', 'Scheduler', 'Business Schema', 'Schema', 'Data', and 'Security'. A '29 days remaining' warning and an 'Upgrade' button are also present. The main content area shows a view configuration for 'Online\_Store' (Summary and detailed sales views, weather study and customers ranked). The view 'SimplifiedRevenueView' is selected, showing a table with 12 columns. The table has the following structure:

Name	Label	Description	Source Column/Formula
YearMonth	Year Month	Description	OnlineStore.monthly_revenue_sql.Y...
Year	Year	Description	OnlineStore.monthly_revenue_sql.Y...
Month	Month	Description	OnlineStore.monthly_revenue_sql...
State	State	Description	OnlineStore.monthly_revenue_sql.S...

On the left, a 'New Formula' panel shows a tree view with 'Stateprovinceid' and 'customer' (expanded to show 'Accountnumber', 'Customerid', 'Customertype', and 'Modifieddate').

# Data apps provide a huge head start

Pre-built dashboard and schemas get you up and running quickly on enterprise data

Sources

Functional areas

Destinations

ORACLE®

SAP

salesforce

NETSUITE

workday.

Accounts payable



Inventory



Subledger accounting



Accounts receivable



Procurement & spend



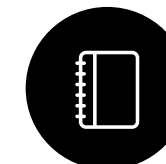
Human resources



Fixed assets



Order management



Manufacturing



General ledger



Project accounting



Sales & marketing



BLACKLINE

Synapse

OneStream™

Adaptive Insights

Coming soon  
Power BI

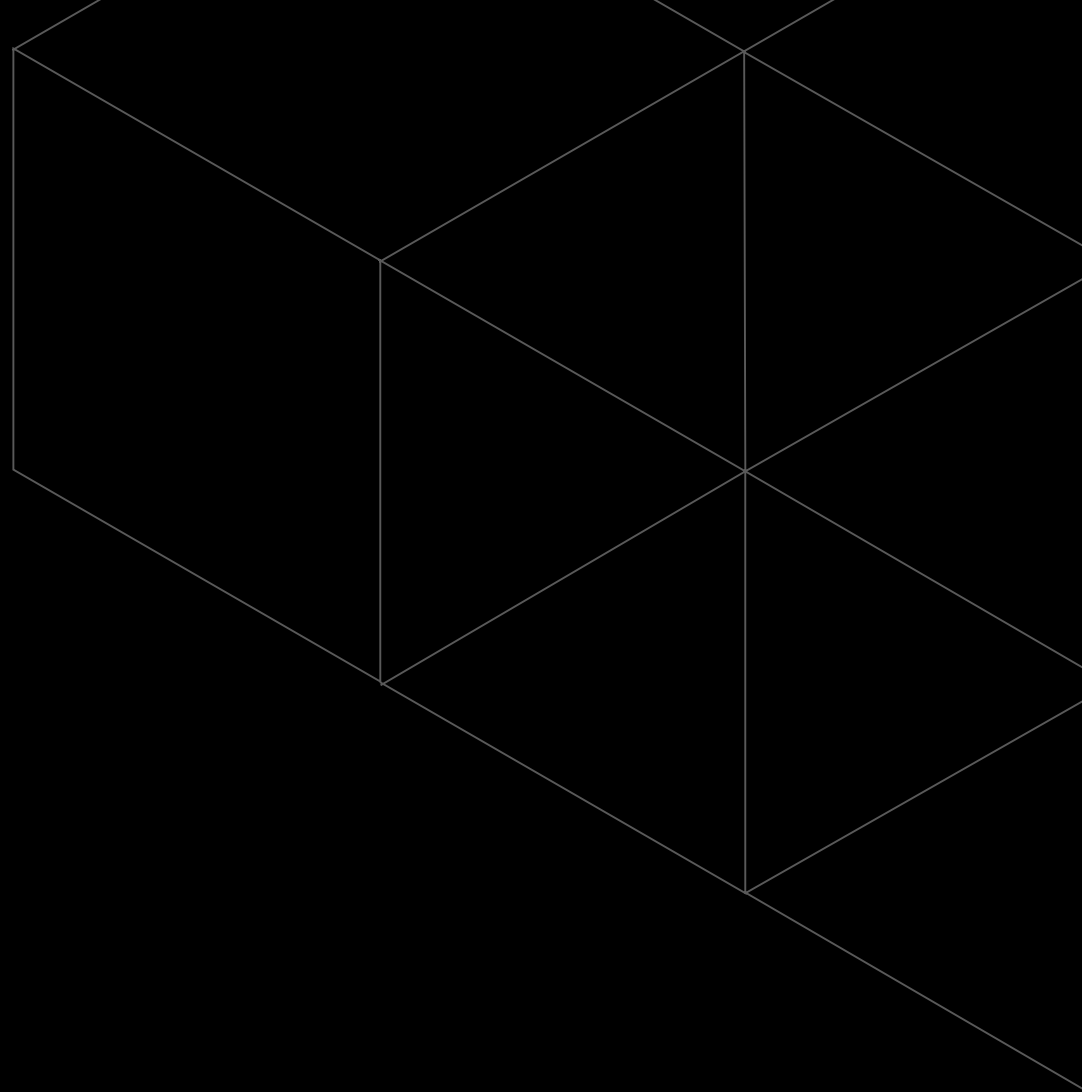
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# Time to prove it

The “oh yeah, it’s real” **demo**



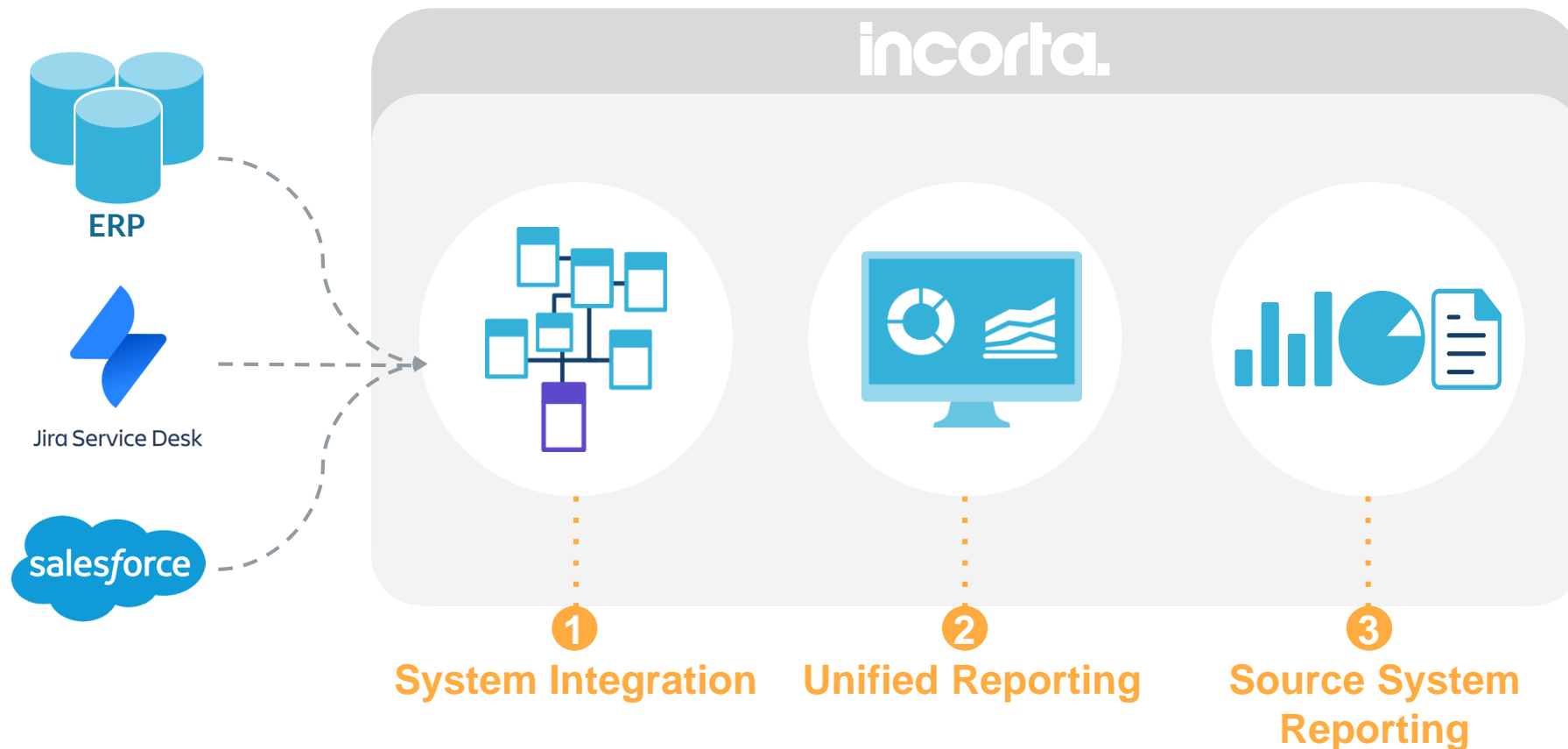
# Customer 360 Analysis

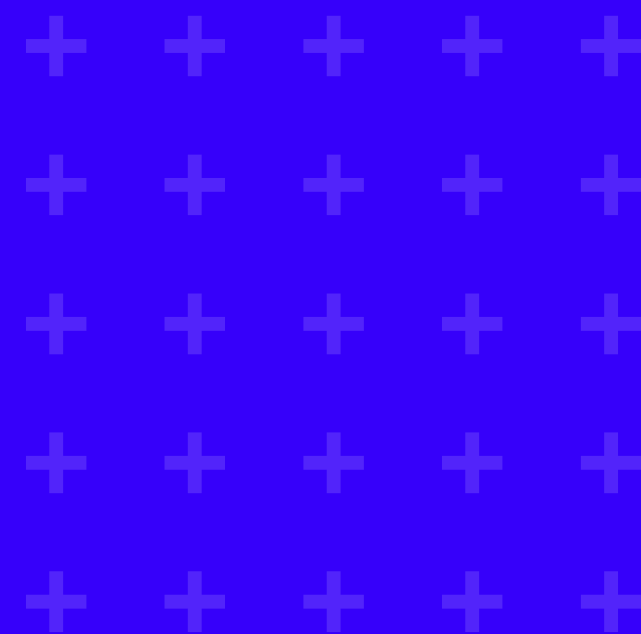


“My team has to access **three separate systems** to understand the current state of a single customer”

“It takes forever to find all of the data I need to get a holistic view of customer retention and churn.”

“Our data warehouse is **missing the detailed data** required to allow me to get the full picture of our customers.”





# Why Incorta?

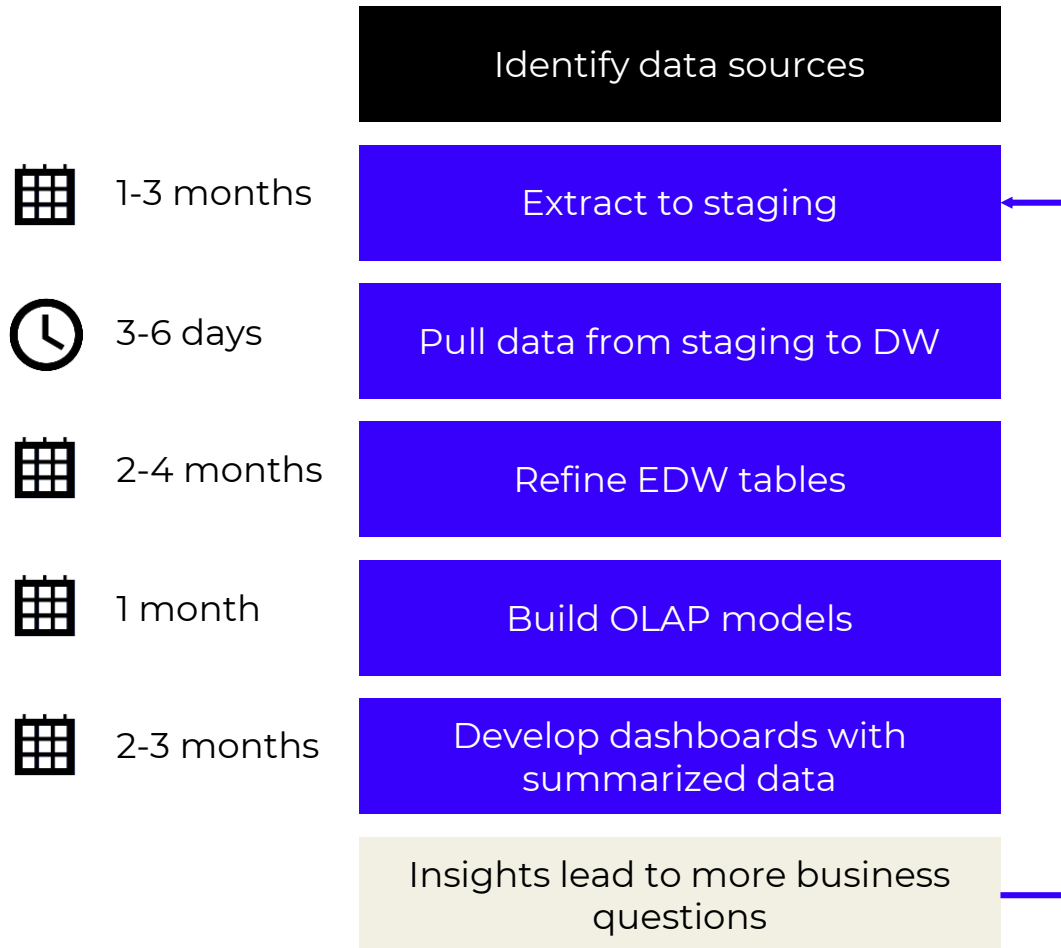
We get it, you've heard this before

# Incorta is optimized for analyzing business data

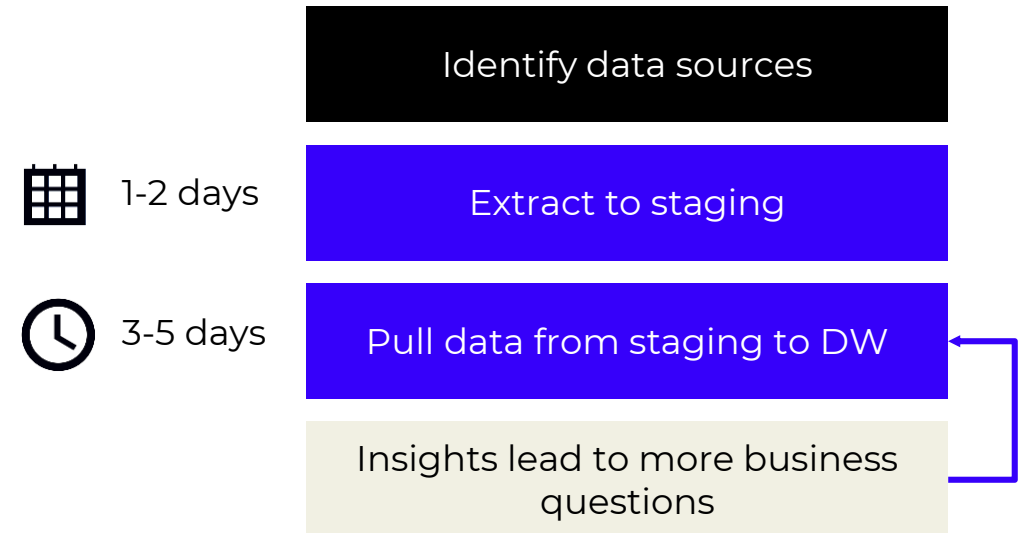
Speed of tasks	INCORTA	Everyone else
Drill down	✓ <b>Instant</b> transaction-level detail	✗ <b>Limited to subsets.</b> No transaction-level detail.
Rendering reports	✓ <b>Sub-second</b> from click	✗ <b>Minutes</b> (or hours or days)
Adding new business data	✓ <b>Minutes</b> to add new sources	✗ <b>Weeks</b> to build the connections and remodel
Getting accurate results	✓ <b>Instant.</b> No reshaping means accurate results.	✗ <b>Who knows?</b> Transformed data means errors.

# No ETL or modeling means faster time to insight

## Traditional BI / EDW: 6-18 months



## Incorta: 4-7 days



# Enabling the “impossible”



12 months

**60 days**



“Not possible”

**44 days**



3 months

**30 days**



“Not possible”

**11 days**

## Additional Resources

Test drive Incorta for free:

[https://cloud.incorta.com/signup?web\\_location=homepage](https://cloud.incorta.com/signup?web_location=homepage)

Incorta Community: <https://community.incorta.com/>

Learn Incorta with free courses: <https://learn.incorta.com/>

For more information about Incorta: [www.incorta.com](http://www.incorta.com)

# How Senturus can help

Determine a phased implementation strategy

Migrate data sources

Integrate Incorta into your analytics environment

Connect Incorta to Power BI, Tableau and/or Cognos

Create dashboards and reports



# Additional resources

## Unbiased product reviews



## Technical tips



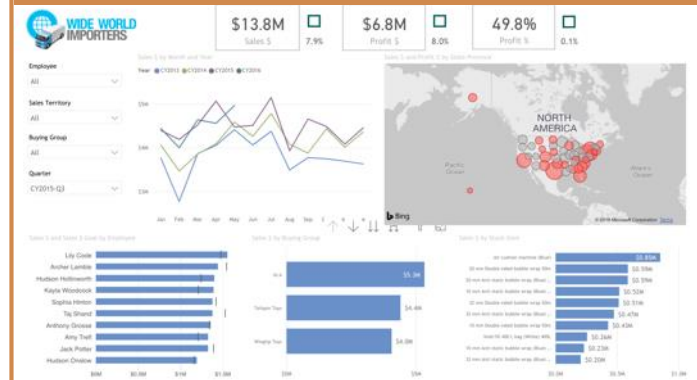
## Insider viewpoints



## More on this subject



## Product demos



## Upcoming events



# Upcoming events

**Incorta Data App Week (virtual event)**

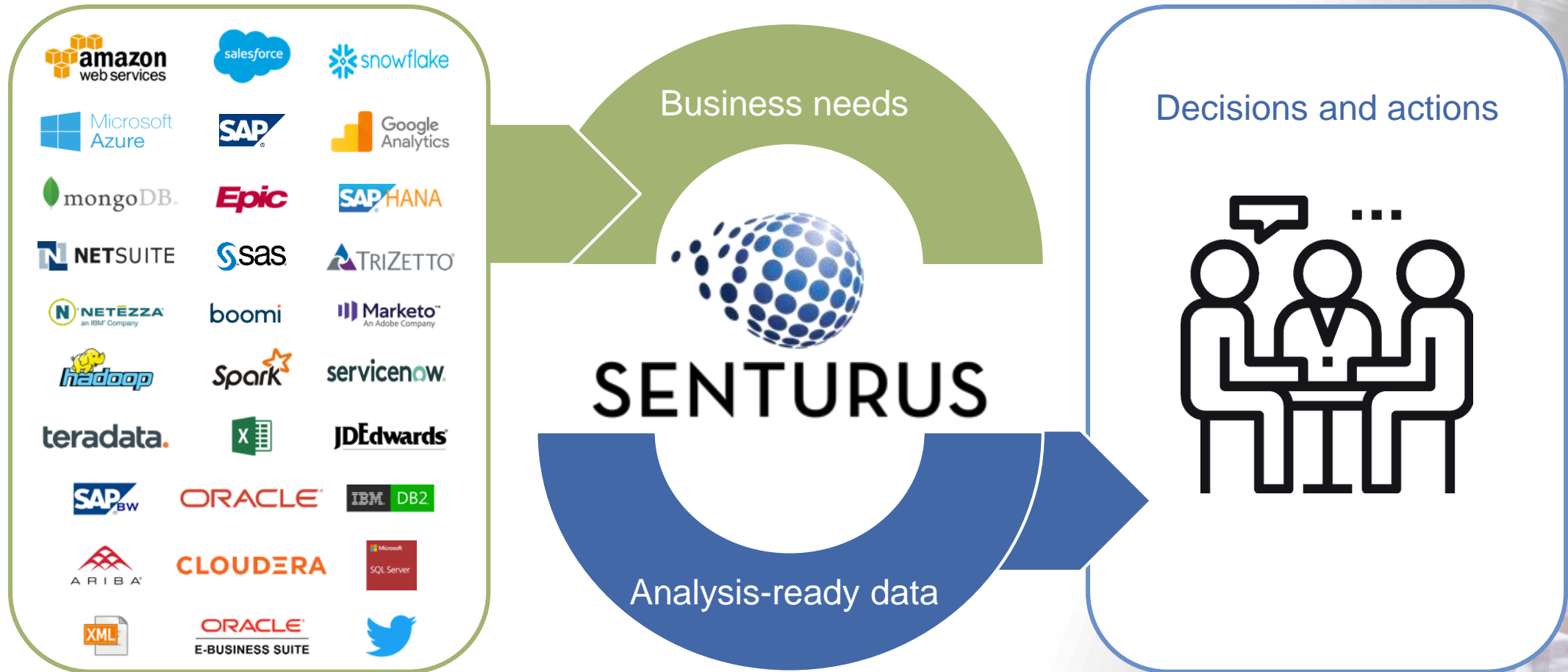
Dec 6 – 9

Register: <https://go.incorta.com/data-app-week>

**Using Query Folding to Improve Power BI Performance**

Thursday, Dec 15, 11am PT/2pm ET

# Modern BI: accelerated & accessible



# A long, strong history of success

21+ years

1350+ clients

3000+ projects





# Join the Senturus team

We're hiring talented and experienced professionals

- FinOps Consultant
- Managing Consultant

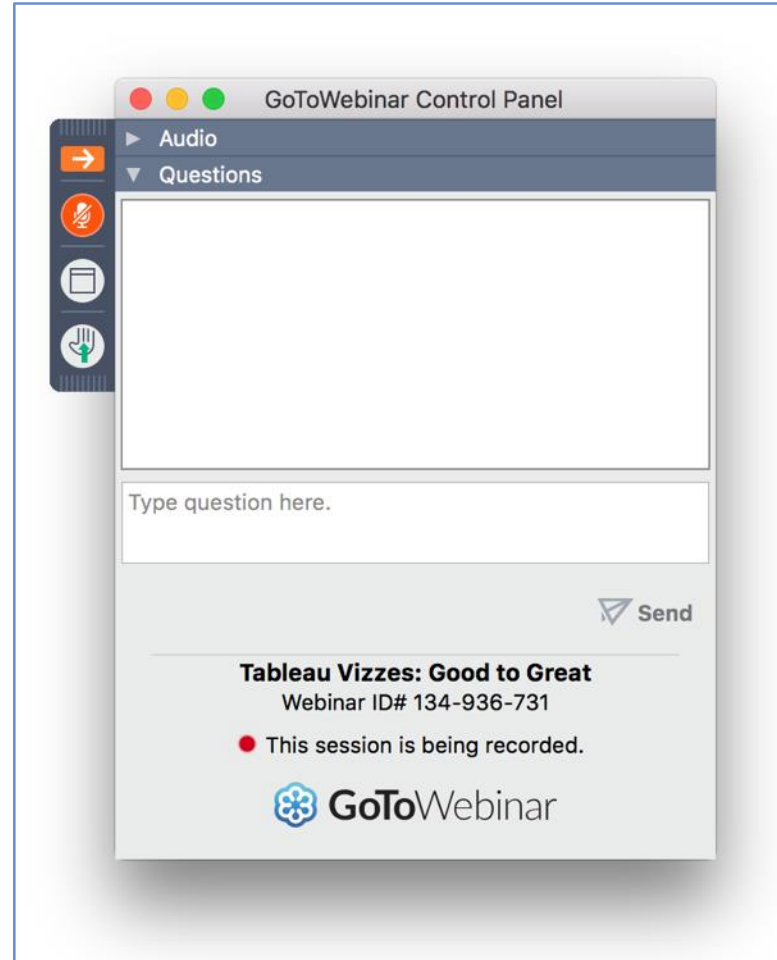
See job descriptions: <https://senturus.com/why-senturus/careers/>  
Send your resume to: [jobs@senturus.com](mailto:jobs@senturus.com)

# Q & A

If your question or issue is broader than what we are able to answer today, contact us at:

[info@senturus.com](mailto:info@senturus.com)

and we will set up a free consultation.



# Thank You



## SENTURUS

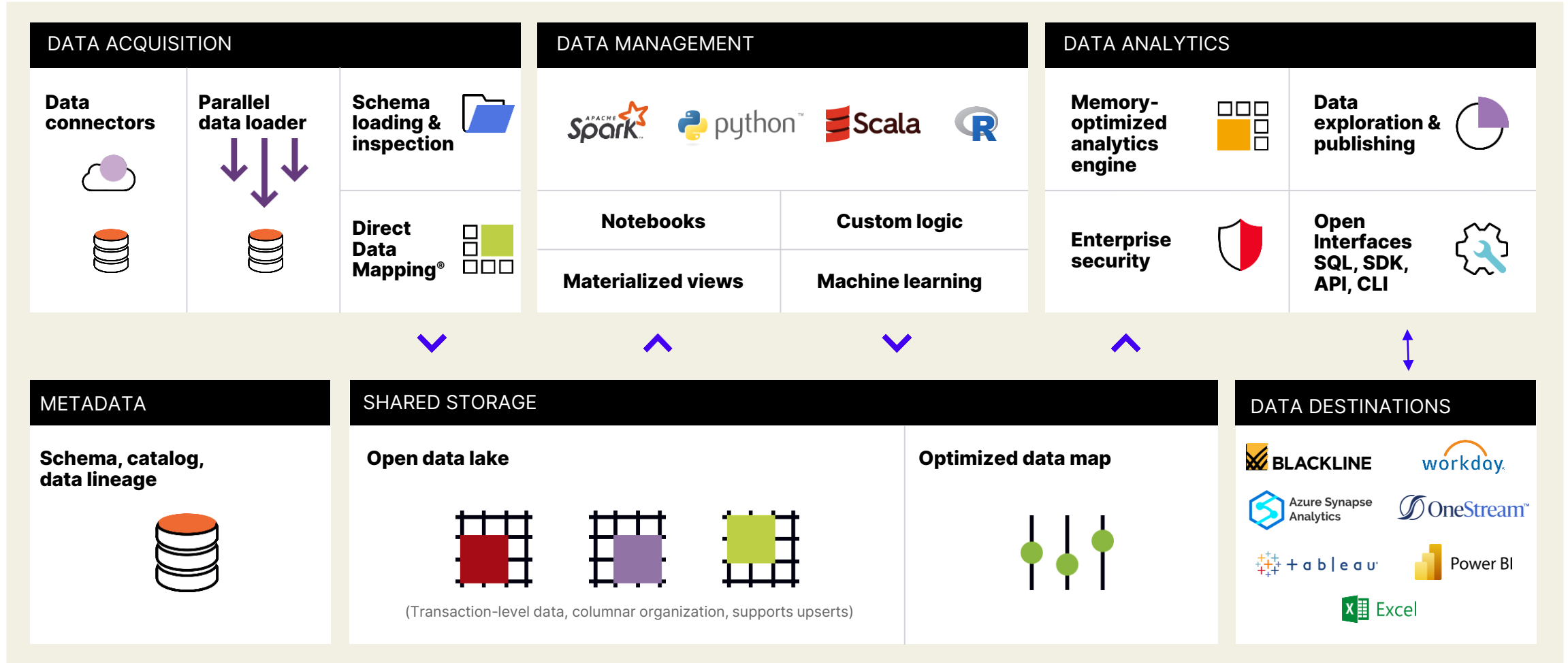
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# Incorta unified data & analytics platform





# Memory-optimized analytics engine

