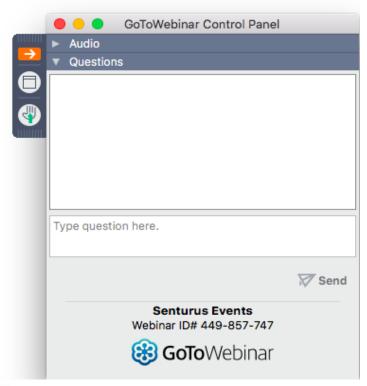




GoToWebinar Control Panel

Click arrow to restore full control panel





Submit questions here

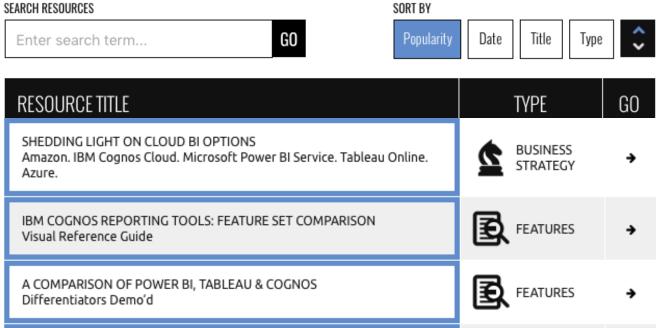


Presentation Slide Deck

www.senturus.com/resources/

RESOURCE LIBRARY

Welcome to our extensive, free library of past webinars, demos, whitepapers, presentations and helpful hints. Use the topic boxes to the right to filter through and easily locate content. We are constantly adding new materials, so please check back often to see our latest content. Enjoy!





Agenda

- Introductions
- Interactive dashboards defined
- Context
- Color
- Know your audience
- Parameters
- Senturus overview
- Additional resources
- Q&A



Introducing...Today's Presenters



Kyle BiehleTableau Solutions Architect
Senturus, Inc.



Michael Weinhauer
Practice Area Director
/Solutions Architect
Senturus, Inc.



Poll

From where are you sourcing your data?

- Data extracts/Excel
- Directly from the source/database
- Centralized model (ex SSAS)





CHARACTERISTICS OF WELL-DESIGNED INTERACTIVE DASHBOARDS

What Is An Interactive Dashboard?

A: The visual display of information that provides the user with an initial overview of a dataset and allows the user to easily explore, interogate, and compare the data in order to gain additional insight and understanding.

Getting to "Why?"



Characteristics of Well-Designed Interactive Dashboards

- Visual
- Intuitive
- Comprehensive
- Clean/efficient
- Consistent
- Immersive
- Inexhaustible

Most importantly: Always Be Comparing



Why Should We Visualize Data?

Visualization allows us to

- Make comparisons
- Identify trends



27



Everyone's First Dashboard Looks Pretty Much the Same

Select Month(s)									Year					
All					2013			2014			2015			2016
egion	Region	Category	Sub-Category	Sales	Profit	Profit %	Sales	Profit	Profit %	Sales	Profit	Profit %	Sales	Profit Pr
All	Central	Furniture	Bookcases	\$1,834.0	-\$133.65	-7%	\$8,297.7	-\$885.19	-11%	\$8,384.9	-\$468.04	-6%	\$5,640.5	-\$511.03
			Chairs	\$20,754.1	\$699.26	3%	\$17,908.5	\$1,676.95	9%	\$23,349.6	\$1,504.24	6%	\$23,218.5	\$2,712.27
			Furnishings	\$2,536.1	-\$246.51	-10%	\$2,528.6	-\$757.70	-30%	\$5,115.7	-\$1,582.33	-31%	\$5,074.0	-\$1,319.68
			Tables	\$7,785.5	-\$1,424.33	-18%	\$6,857.3	-\$265.09	-4%	\$13,922.9	\$292.62	2%	\$10,589.3	-\$2,162.85
			Total	\$32,909.7	-\$1,105.22	-3%	\$35,592.0	-\$231.04	-1%	\$50,773.2	-\$253.51	0%	\$44,522.3	-\$1,281.28
		Office	Appliances	\$3,659.2	-\$509.17	-14%	\$4,974.5	-\$2,194.76	-44%	\$6,015.0	\$378.69	6%	\$8,933.3	-\$313.38
tegory		Supplies	Art	\$822.0	\$187.84	23%	\$1,132.2	\$248.07	22%	\$1,520.0	\$261.42	17%	\$2,291.3	\$497.83
Furniture			Binders	\$15,870.9	-\$1,375.94	-9%	\$5,890.6	\$1,370.10	23%	\$14,056.4	\$2,919.34	21%	\$21,105.4	-\$3,957.14
Office Supplies			Envelopes	\$1,598.7	\$570.85	36%	\$870.9	\$346.95	40%	\$970.8	\$371.92	38%	\$1,196.5	\$487.80
✓ Technology			Fasteners	\$121.8	\$16.06	13%	\$88.6	\$25.10	28%	\$247.4	\$83.23	34%	\$320.2	\$112.23
			Labels	\$1,048.5	\$481.55	46%	\$304.5	\$126.74	42%	\$511.3	\$204.96	40%	\$587.2	\$259.83
ub-Category Accessories			Paper	\$2,346.8	\$896.21	38%	\$3,544.2	\$1,398.74	39%	\$5,365.6	\$2,205.37	41%	\$6,235.3	\$2,471.58
			Storage	\$11,093.4	\$344.44	3%	\$8,331.5	\$437.42	5%	\$12,811.5	\$778.98	6%	\$13,693.7	\$409.00
Appliances			Supplies	\$440.5	\$10.46	2%	\$324.4	\$21.68	7%	\$4,294.9	-\$811.75	-19%	\$4,407.6	\$117.72
Art Binders Bookcases Chairs			Total	\$37,001.7	\$622.31	2%	\$25,461.4	\$1,780.04	7%	\$45,792.8	\$6,392.15	14%	\$58,770.5	\$85.48
		Technology	Accessories	\$4,439.0	\$891.26	20%	\$7,795.2	\$1,531.05	20%	\$10,802.2	\$1,888.09	17%	\$10,919.7	\$2,941.23
			Copiers	\$3,269.9	\$1,034.98	32%	\$12,809.8	\$5,159.91	40%	\$17,500.0	\$8,399.98	48%	\$3,679.9	\$1,013.98
Copiers			Machines	\$16,292.2	-\$2,384.70	-15%	\$1,851.9	\$169.60	9%	\$2,658.8	\$57.32	2%	\$5,994.6	\$671.72
Envelopes			Phones	\$9,925.8	\$1,480.93	15%	\$19,363.9	\$3,307.24	17%	\$19,902.5	\$3,415.13	17%	\$23,211.2	\$4,119.72
Fasteners			Total	\$33,926.8	\$1,022.47	3%	\$41,820.8	\$10,167.80	24%	\$50,863.4	\$13,760.52	27%	\$43,805.3	\$8,746.65
Furnishings		Total		\$103,838.2	\$539.55	1%	\$102,874.2	\$11,716.80	11%	\$147,429.4	\$19,899.16	13%	\$147,098.1	\$7,550.84
Labels	East	Furniture	Bookcases	\$10,863.5	-\$425.59	-4%	\$19,653.4	-\$987.42	-5%	\$5,964.2	-\$198.09	-3%	\$7,338.2	\$443.46
oduct Name			Chairs	\$22,008.3	\$2,719.38	12%	\$20,009.3	\$2,478.80	12%	\$23,010.5	\$1,782.80	8%	\$31,232.7	\$2,376.78
			Furnishings	\$3,757.3	\$744.38	20%	\$5,269.9	\$737.07	14%	\$9,587.1	\$2,135.18	22%	\$10,457.0	\$2,264.78
ato			Tables	\$10,603.7	-\$3,537.84	-33%	\$8,884.8	-\$2,275.86	-26%	\$7,825.3	-\$2,306.78	-29%	\$11,826.0	-\$2,904.90
State All			Total	\$47,232.7	-\$499.66	-1%	\$53,817.4	-\$47.41	0%	\$46,387.2	\$1,413.11	3%	\$60,853.9	\$2,180.12
		Office	Appliances	\$5,779.2	\$1,411.96	24%	\$6,691.3	\$1,850.60	28%	\$9,426.6	\$2,302.61	24%	\$12,291.4	\$2,826.24
istomer Name		Supplies	Art	\$1,290.2	\$332.91	26%	\$1,707.4	\$400.39	23%	\$1,882.6	\$476.92	25%	\$2,605.6	\$689.72

Every Number is available but we don't need to see all of the numbers.



How Many 9s Do You See?

```
3
                                  5
    8
                                           4
        5
            3
                                           3
                                                                         6
                             5
    3
        8
            8
                 0
                     0
                         5
                                           6
                                               6
5
        0
            9
                 5
                     8
                         8
                             5
                                           8
                                               5
                                                   4
        5
                             6
                                  5
                                               3
    8
                         6
                                           0
                                                                5
                                                                         5
                                  3
                                      5
                                               6
            5
                     3
                             6
                                                   6
            3
                         5
                             8
                                  5
                                                   5
                                                       5
                                                                         5
            5
                 6
                     8
                                           0
                                                                         3
            6
                                           3
                                                                         6
```



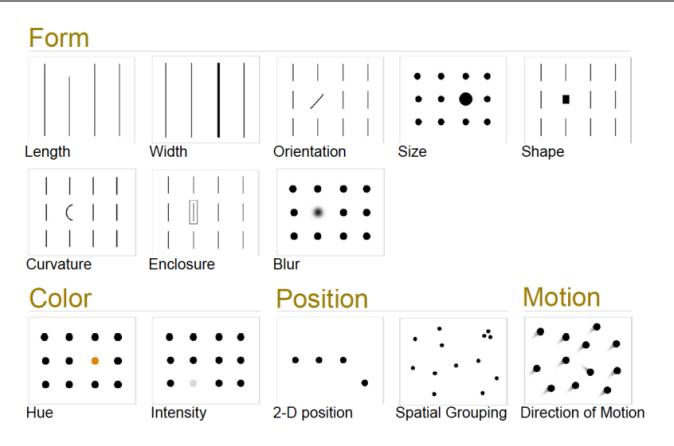
How About Now?

```
5
              8
                          3
              3
                      3
              3
                  8
                      8
                          0
                             0
                          5
                             8
                  0
                                 8
                                     5
                                                8
                                 6
                                     6
                                        5
                      5
                             3
                                     6
3
                      3
              3
              6
                  6
                     5
                          6
                             8
                                 0
                                 8
                          8
                                            6
                                                        6
```

The use of a hue allows us to access our pre-attentive processing capability. We don't have to scan each number looking for a specific shape.



Preattentive Attributes of Visual Perception



Colin Ware - "Information Visualization: Perception for Design"

Of these, **Length** and **2-D** Position are the **best** for quantitative perception. **Intensity**, **Width**, and **Size** are limited quantitatively.



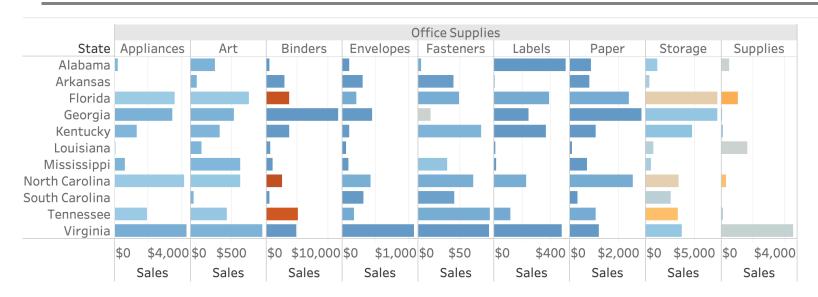
For the Category Binders, Which State Had the Highest Sales and How Many States Had a Negative Profit?

			Office Supplies													
State		Appliances	Art	Binders	Envelopes	Fasteners	Labels	Paper	Storage	Supplies						
Alabama	Sales	\$208	\$301	\$467	\$106	\$4	\$506	\$883	\$1,249	\$485						
	Profit %	27%	29%	49%	50%	33%	49%	48%	12%	2%						
Arkansas	Sales		\$78	\$2,890	\$312	\$43	\$7	\$806	\$430							
	Profit %		30%	47%	48%	44%	47%	48%	7%							
Florida	Sales	\$3,558	\$711	\$3,690	\$211	\$49	\$386	\$2,426	\$7,419	\$1,068						
Florida Sale Pro Georgia Sale Pro Kentucky Sale Pro Louisiana Sale Pro Mississippi Sale	Profit %	10%	11%	-75%	34%	34%	35%	34%	-3%	-19%						
Georgia	Sales	\$3,432	\$527	\$11,672	\$447	\$15	\$245	\$2,957	\$7,381	\$40						
	Profit %	31%	30%	49%	47%	2%	47%	48%	15%	26%						
Kentucky	Sales	\$1,336	\$351	\$3,696	\$105	\$76	\$363	\$1,059	\$4,822	\$86						
Refredery	Profit %	28%	28%	47%	46%	29%	49%	47%	18%	21%						
Louisiana	Sales	\$17	\$130	\$629	\$62		\$11	\$104	\$805	\$1,666						
	Profit %	27%	29%	46%	49%		47%	48%	5%	2%						
Mississippi	Sales	\$616	\$607	\$967	\$91	\$35	\$15	\$725	\$576							
	Profit %	29%	27%	47%	48%	16%	47%	47%	8%							
North	Sales	\$4,138	\$603	\$2,562	\$431	\$66	\$229	\$2,594	\$3,438	\$302						
Carolina	Profit %	12%	13%	-78%	32%	33%	33%	35%	-3%	-9%						
South	Sales		\$35	\$515	\$319	\$43		\$332	\$2,567							
Carolina	Profit %		28%	48%	47%	41%		48%	5%							
Tennessee	Sales	\$1,915	\$436	\$5,148	\$177	\$87	\$115	\$1,060	\$3,311	\$98						
	Profit %	11%	14%	-71%	35%	33%	36%	34%	-10%	8%						
Virginia	Sales	\$4,306	\$876	\$4,794	\$1,084	\$85	\$475	\$1,206	\$3,769	\$4,575						
	Profit %	33%	30%	47%	47%	48%	49%	47%	14%	3%						

Finding the answers requires conscious, attentive processing. We have to scan and process each number individually.



For the Category Binders, Which State Had the Highest Sales and How Many States Had a Negative Profit?





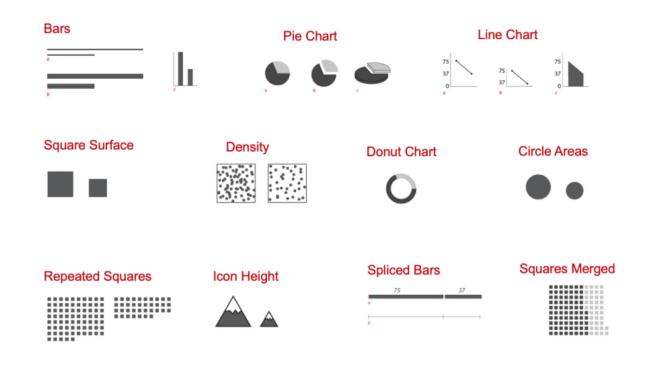
Length of the line and Hue (color) are both pre-attentive attributes.



Select the Right Chart(s) to Convey Your Message

Challenge: Let's try to find all possible ways to visualize a ludicrously small data set

- Just two numbers 75 and 37
- Then pick which is the best visualization





Comparison Test: Which Region Did Technology Products Represent the Highest Percentage of Sales?



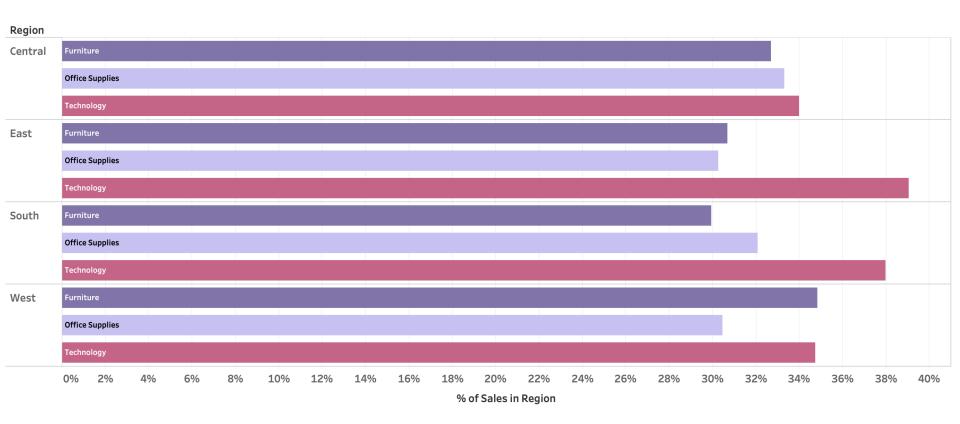






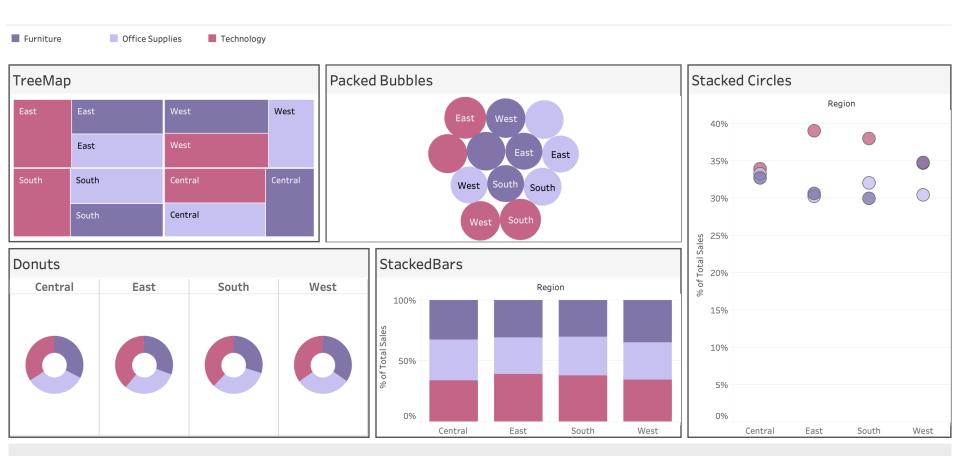


Which Region Did Technology Products Represent the Highest Percentage of Sales?





All of the Options: Which Region Did Technology Products Represent the Highest Percentage of Sales?



Variety and eye-candy can make dashboards "Pop" but there are trade-offs for understanding.



How big is the moon?



Source: Slide from Nigel Holmes Talk at the 2013 tapestry Conference



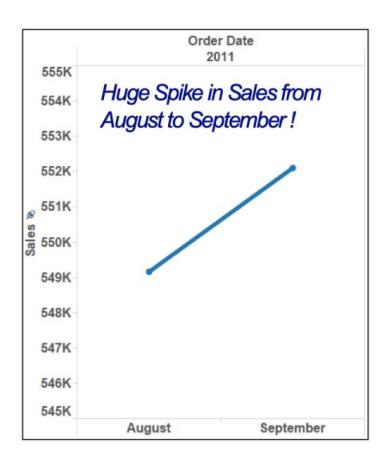
About this big...



Source: Slide from Nigel Holmes Talk at the 2013 tapestry Conference

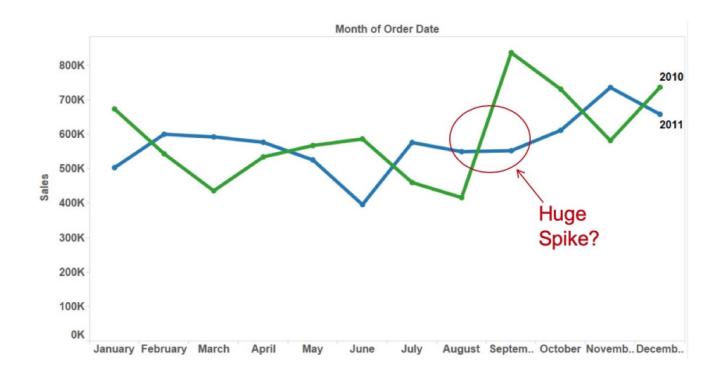


- Compared to what?
- Be accurate and honest



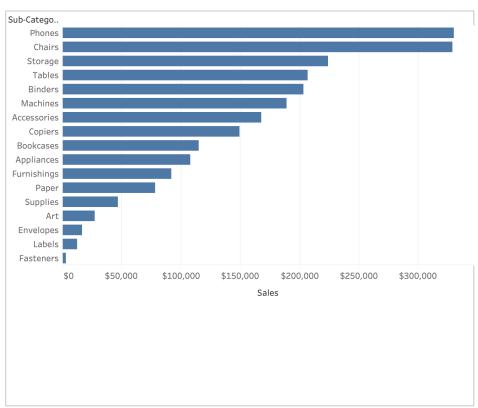


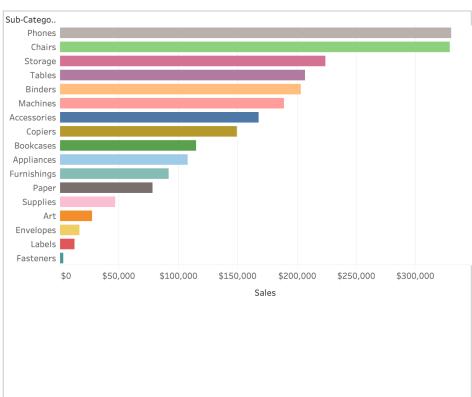
A little more context





Avoid using color if a label will do

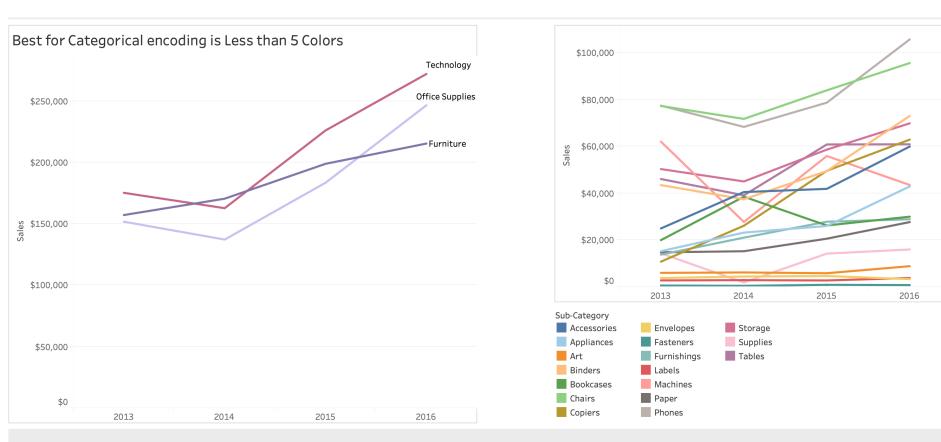




Color is only adding complexity and clutter - not clarity



Limit the use of color - less is more

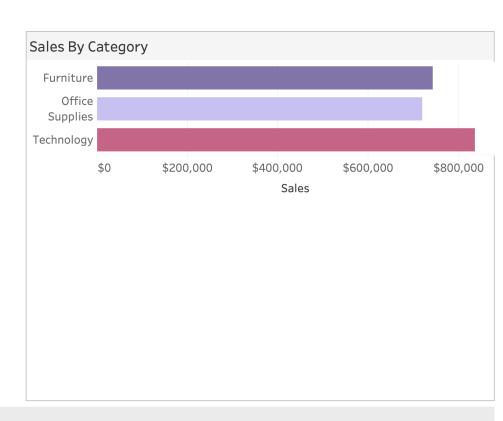


The Eye has trouble distinguishing more than 5 colors



Be consistent in use of categorical color and don't re-use the same colors





Office Supplies and South are using the same color.

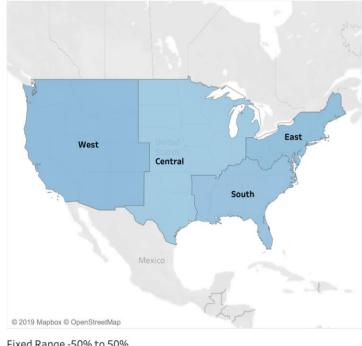


Be consistent in use of continuous colors based on measures - especially percentages

Sub-Category All







Fixed Range -50% to 50% -50% 50%

Beware of the dynamic Color Legend. Create a standardized gradient to use across all sheets where profit is the color attribute



Use bright colors sparingly - especially red

Profit by Region

		Year / Region															
			201	.3			201	2014		2015			2016				
Category	Sub-Catego	Central	East	South	West	Central	East	South	West	Central	East	South	West	Central	East	South	West
Furniture	Bookcases	-7%	-4%	21%	1%	-11%	-5%	9%	-11%	-6%	-3%	15%	4%	-9%	6%	10%	-9%
	Chairs	3%	12%	18%	6%	9%	12%	11%	4%	6%	8%	20%	4%	12%	8%	12%	2%
	Furnishings	-10%	20%	13%	24%	-30%	14%	22%	24%	-31%	22%	24%	27%	-26%	22%	17%	26%
	Tables	-18%	-33%	11%	4%	-4%	-26%	-29%	7%	2%	-29%	0%	-4%	-20%	-25%	-26%	2%
Office	Appliances	-14%	24%	23%	28%	-44%	28%	25%	25%	6%	24%	21%	29%	-4%	23%	19%	28%
Supplies	Art	23%	26%	24%	22%	22%	23%	22%	27%	17%	25%	25%	29%	22%	26%	21%	28%
	Binders	-9%	18%	29%	20%	23%	33%	3%	26%	21%	15%	15%	31%	-19%	18%	4%	33%
	Envelopes	36%	39%	43%	44%	40%	41%	44%	46%	38%	43%	45%	47%	41%	43%	43%	46%
	Fasteners	13%	33%	31%	29%	28%	26%	37%	36%	34%	33%	33%	24%	35%	37%	39%	34%
	Labels	46%	44%	42%	47%	42%	41%	48%	44%	40%	43%	46%	42%	44%	45%	37%	48%
	Paper	38%	45%	42%	44%	39%	46%	41%	44%	41%	43%	44%	47%	40%	45%	41%	46%
	Storage	3%	8%	7%	13%	5%	13%	-4%	10%	6%	13%	10%	12%	3%	12%	9%	14%
	Supplies	2%	-5%	2%	4%	7%	-10%	11%	20%	-19%	-1%	-13%	5%	3%	-14%	3%	-8%
Technology	Accessories	20%	31%	30%	22%	20%	26%	20%	30%	17%	20%	27%	26%	27%	23%	24%	29%
	Copiers	32%	16%	19%	38%	40%	33%	35%	37%	48%	26%	34%	34%	28%	39%	44%	41%
	Machines	-15%	33%	-12%	33%	9%	3%	45%	11%	2%	-5%	33%	-1%	11%	25%	-39%	-16%
	Phones	15%	17%	24%	10%	17%	15%	25%	10%	17%	10%	13%	9%	18%	9%	15%	8%

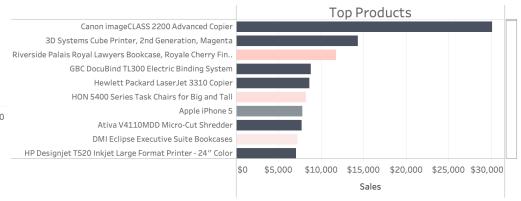
IF everything is important nothing is.



The Information Seeking Mantra

Overview First -> Zoom and Filter -> Details on Demand







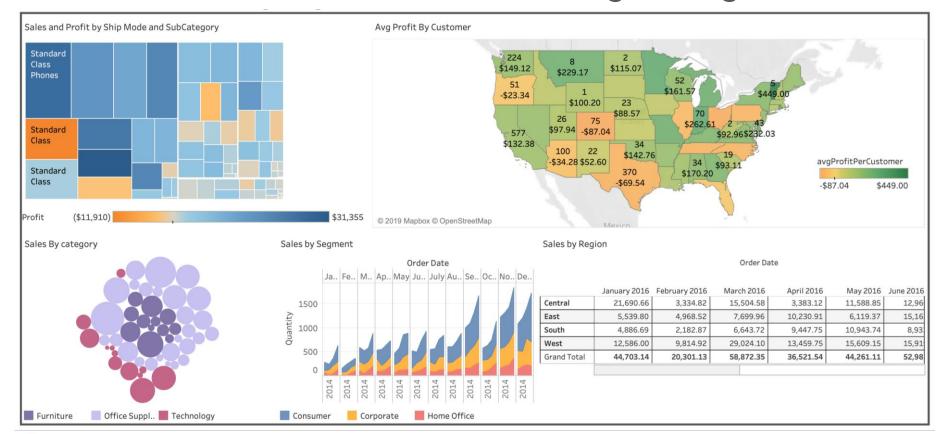
Don't start with the numbers, end with them.



Everyone's Second Dashboard - Lots of Clutter

Keep it simple

- More is often less and less is often more
- Ask what each chart is contributing to insight





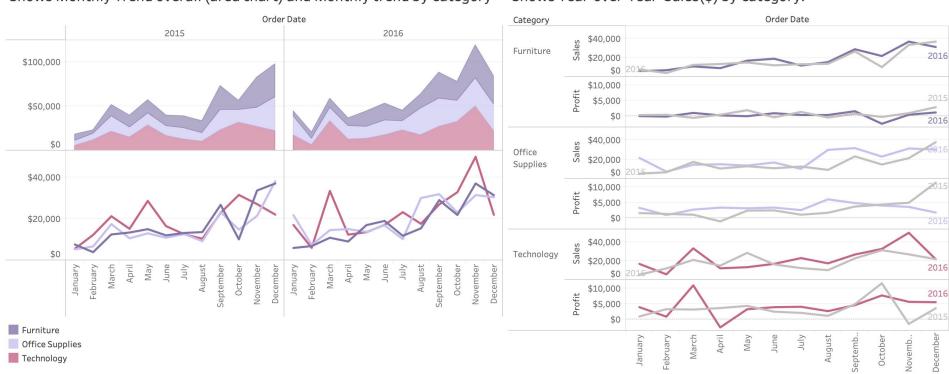
Know Your Audience

Only include the data that they need to accomplish their defining task



Shows Monthly Trend overall (area chart) and Monthly trend by Category

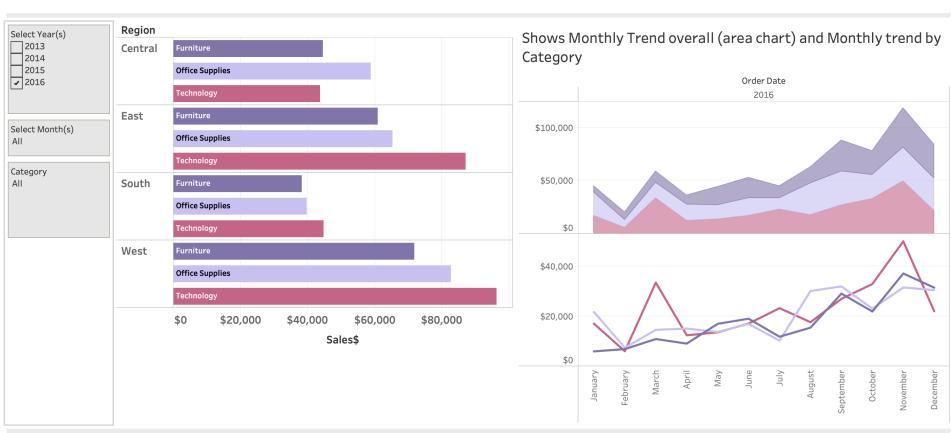
Shows Year-over-Year Sales(\$) by Category.



All of the examples show trend by Product category, but there are 4 distinct metrics being shown. Do they need them all?

Make Interactions Intuitive and Immersive

Encode your dashboard with click-actions to keep the user in the flow

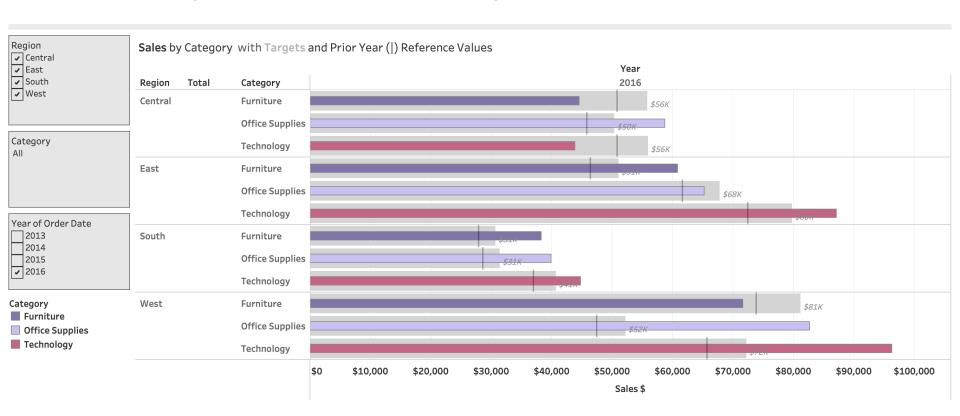


We want to click on **OUTLIERS**. This is part of the immersive interaction. We Don't want to have to jump to the filters - this takes us out of the flow.



Context Is Key - How Big Is the Difference? And Do I Care?

Adding sales goals and prior year values provides meaningful context and comparison values in one chart



Enhancements that Help with immersion

- * Hierarchies allow for quick additional exploration. Allows the user to stay "in the Flow"
- * Added "Chart In Tooltip" to show which products are driving Sales.
- * Use the titles to effectively describe the charts

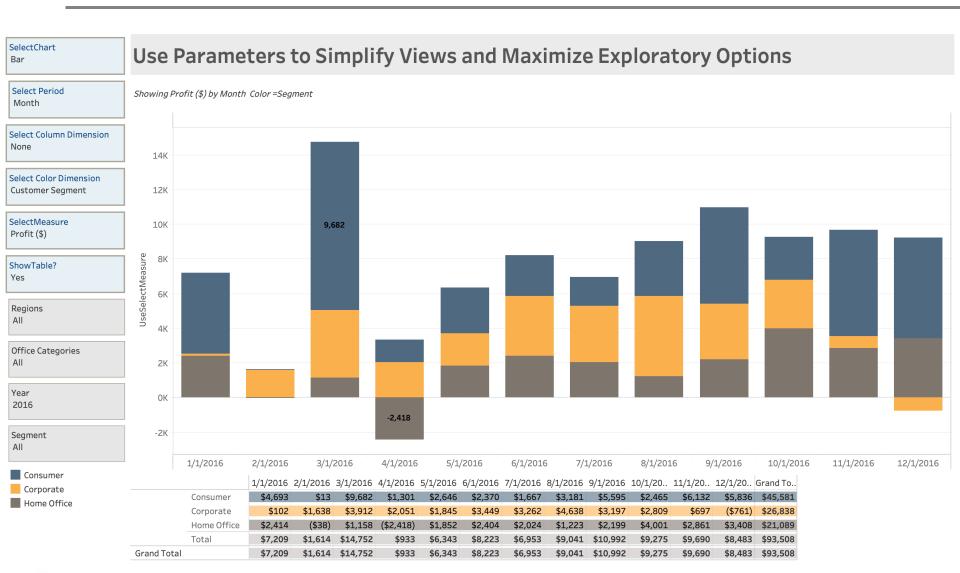


Adding More Context and Details on Demand





Use Parameters





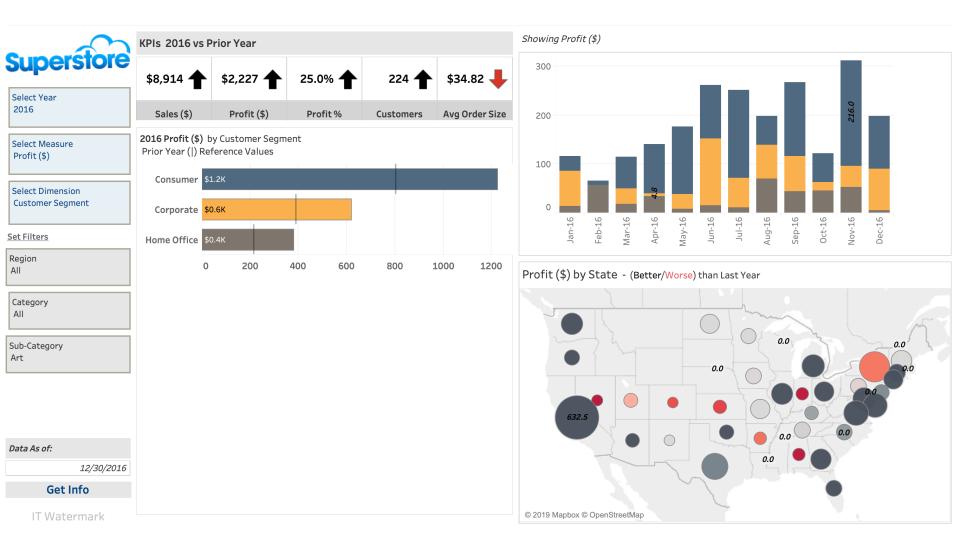
Each Element Should Contribute to the Enhancement of the Whole



- Should be aesthetically pleasing: clean, not cluttered
- Should be intuitive: you should "get" how the pieces fit together
- Each element should meet a specific need
- Each should offer something different that enhances the understanding of the whole



Create a Consistent Look and Feel for Your Dashboards





Remember

- Leverage chart types that your audience will understand without unnecessary explanation
- Make the interactions intuitive anticipate the next question
- Don't over complicate with color keep it consistent and to a minimum
- Use parameterized views to add additional analytical capability without adding clutter
- Leverage tooltips effectively to keep the user immersed
- Make sure the visuals make for easy comparisons of differences
- Always be comparing



BI Concierge Service

- Access to an entire team of BI experts to fill in as needed
- High level, strategic guidance to boots-on-the- ground assistance and everything in between
- Expand your in-house expertise or augment your staff

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Contact us at: info@senturus.com or 888 601 6010 ext. 87





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ADDITIONAL RESOURCES

Upcoming Events

www.senturus.com/events



USE VISUAL ANALYTICS TOOLS WITH TRUSTED COGNOS DATA

SENTURUS ANALYTICS CONNECTOR ENABLES BI-MODAL BI

Thursday, June 6 - 11am PT (2pm ET) - 60 minutes

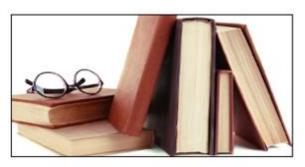


Free Resources

www.senturus.com/senturus-resources/







RESOURCE LIBRARY



BLOG



Tableau Training Options

https://senturus.com/training/tableau-training/



COURSE SCHEDULE

A large variety of regularly scheduled Tableau courses. These instructor-led online classes are live, interactive and hands-on.



PRIVATE INSTRUCTION

On-site and online courses that are tailored to meet your specific business needs.



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CUSTOMIZED SELF-PACED LEARNING

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Upcoming Tableau Course Schedule

https://senturus.com/training/course-schedule-2/

PLATFORM	VERSION	TOOL	TITLE	DATE	GO
TABLEAU	2018.3	DESKTOP	DATA VISUALIZATION AND DASHBOARDING FUNDAMENTALS	30	→
TABLEAU	2018.3	DESKTOP	EXPERT TABLEAU DEVELOPMENT	JUN 14	,
TABLEAU	2018.3	DESKTOP	TABLEAU INTERMEDIATE DATA VISUALIZATION AND DASHBOARDING	лик 19	→
TABLEAU	2018.3	DESKTOP	TABLEAU ADVANCED DATA VISUALIZATION AND DASHBOARDING	25 26	→
TABLEAU	2018.3	DESKTOP	EXPERT TABLEAU DEVELOPMENT	27	+
TABLEAU	2018.3	DESKTOP	DATA VISUALIZATION AND DASHBOARDING FUNDAMENTALS	JUL 02	•
TABLEAU	2018.3	DESKTOP	TABLEAU INTERMEDIATE DATA VISUALIZATION AND DASHBOARDING	JUL 23	+

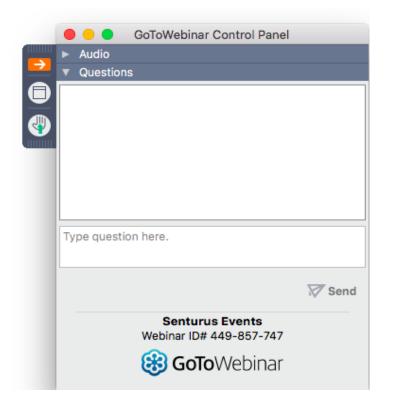


Q&A

If your question or issue is broader than what can be answered today, contact us at

info@senturus.com

and we will set up a free consultation.





Thank You!

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